

INVITATION

German Real Estate Stocks: Continued Growth or Hitting Resistance?

October 16th 2014 – Hotel Steigenberger Frankfurter Hof



Dear Ladies and Gentlemen,

This year's conference will focus on the most pressing industry themes. Against a macroeconomic backdrop in Germany, some questions remain: At what point in the cycle are real estate stocks? Lies further growth ahead?

Additionally, the following topics will be addressed:

- State of Affairs – How has the asset class performed?
- Corporate Governance – What does the market expect?
- Transparency in reporting – What are investors looking for?
- Foreign Listed Real Estate Players in Germany – What are they seeing that we can't?
- Consolidation or Growth – Is the commercial property sector catching up?

Company presentations with a focus on individual business models and status quos will round out the conference program.

As in years past, we will host a soiree at **Restaurante da Luca on October 15th** as a prelude to the conference.

We look forward to welcoming you in Frankfurt.

Yours faithfully,

Handwritten signature of Alexander Dexne in black ink.

Alexander Dexne –
Chairman
ZIA Platform
Listed Real Estate

Handwritten signature of Axel von Goldbeck in blue ink.

Axel von Goldbeck
Managing Director
German Property Federation (ZIA)

Handwritten signature of Sabine Georgi in black ink.

Sabine Georgi
Director
ZIA

Meet company representatives from the following:



AGENDA

- 08:30–09:00 Registration
- 09:00–09:05 Welcome
Alexander Dexne, Chairman ZIA Plattform Listed Real Estate
- 09:05–09:50 Key Note: The economic outlook
Dr. Holger Schmieding, Chief Economist, Berenberg
- 09:50–11:00 Corporate Governance – What does the market expect?
Moderation: Peter Barkow, Managing Director, Barkow Consulting GmbH
Thomas von Oehsen, Vice President & Head of Research Central and Eastern Europe / Mittel- und Osteuropa, Institutional Shareholder Services
Jon Lutzius, Managing Director, Green Street Advisors
Thomas Zinnöcker, CEO, GAGFAH Group
Olivier Elamine, CEO, alstria office REIT AG
James Wilkinson, European CIO, Global Real Estate Securities, BlackRock
- 11:00–11:30 Coffee break / Networking
- 11:30–12:00 Transparency in Reporting – What are investors looking for? Auditor's view.
Marion Scharpenberg, Member, Deutsche Prüfstelle für Rechnungslegung
- 12:00–12:20 Survey: What are the most popular ratios in reporting?
Presentation
- 12:20–13:00 Transparency in Reporting – What are investors looking for? EPRA's view.
Phillip Charles, CEO, EPRA
- 13:00–14:15 Lunch / Networking
- 14:15–14:45 State of Affairs – How has the asset class performed?
- 14:45–15:30 Foreign Listed Real Estate Players in Germany – What are they seeing that we can't?
Jaap Tonckens, CFO, Unibail-Rodamco (tbc)
- 15:30–16:00 Coffee break / Networking
- 16:00–17:00 Consolidation or Growth – Is the commercial property sector catching up?
Moderation: Dr. Thoma Beyerle, Managing Director, Catella Property Valuation GmbH
Ulrich Höller, CEO, DIC Asset AG
Prof. Dr. Stefan Kirsten, CFO, Deutsche ANNINGTON Immobilien SE
Matthias Moser, Managing Director, Patrizia Alternative Investments GmbH
Peter Schreppel, CEO, CBRE GmbH
Remco Simon, Research Director, Kempen
- 17:00 Get-together

Meet company representatives from the following:



INFORMATION

Venue

Thursday, 16 October 2014, 09h 00

Steigenberger Frankfurter Hof

Am Kaiserplatz, D-60311 Frankfurt am Main

Phone: +49 (0) 69 215-124

www.frankfurter-hof.steigenberger.com

We have reserved a contingent of rooms in the conference hotel and in Hotel Savigny Frankfurt City (www.accorhotels.com; phone: +49 69 75 33 - 0). Please book by mentioning the keyword "Initiative Immobilien Aktie Conference" until 17 September 2014.

Conference languages: German, English;

Simultaneous translation

Reception

Wednesday, 15 October 2014, 19h 30

Ristorante da Luca

Mylusstr. 49, D-60323 Frankfurt

www.daluca-ristorante.de

Registration

Please sign up for both events until 10 October 2014:

<https://anmeldung.zia-deutschland.de>

Contact Details

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Meet company representatives from the following:

